



THE ULTIMATE CHINA BUSINESS DEVELOPMENT TOUR

An Introduction to Long-Stanton & Lee

In an attempt to briefly introduce ourselves and our business, we feel it is essential for you to understand the experience we bring to our organization individually and what we can offer to your organization collectively.

The concept of Long-Stanton & Lee was developed when we met attending Harvard Business School's Owner / President Management (OPM) Program. As owners of our own manufacturing concerns, we found that our business philosophies were very similar and that we both strongly believe that the future of manufacturing points towards US and Chinese companies doing business together. Along with sharing the same business philosophy, we also saw the benefit of combining Dan's strengths and resources in the US with James' strengths and resources in China to form this joint venture.



Dan Cunningham— President, Long-Stanton & Lee
President/CEO, Long-Stanton Mfg.

I was raised in Lebanon, Ohio, where I currently reside with my family, which has owned and operated Long-Stanton Manufacturing for five generations. As a graduate from Ohio Northern University with a B.S. in Electrical Engineering, my personal experience includes General Electric's Silicone / Rubber Division and later moved to Long-Stanton. I am also a graduate of the Harvard Business School's Owner / President Management Program and currently lead Long-Stanton's 66,000 sq. ft. operation along with running the business for Long-Stanton & Lee in the US.



James Lee—Long-Stanton & Lee
CEO, Lee World

I was born and raised in China and now currently reside in South Amboy, New Jersey, where my US headquarters is located. I attended Ohio State University, where I received my Ph.D. in Political Science and I am also a graduate of the Harvard Business School's Owner / President Management Program. I founded my company in 1993 and have built an international concern that employs several hundred personnel in seven locations. My core business continues to be an OEM for the auto industry as well as producing metal and rubber parts and components for other industries. My companies have been certified as a Tier II supplier to GM, Ford and Chrysler.

Today, Long-Stanton & Lee stands as a network of manufacturing facilities which produce simple to complex assemblies with metal, rubber and plastic. We own and operate facilities in two US locations as well as our China facilities in Shanghai, Beijing, Wuhan and Changzhou. In addition, we have highly developed, strategic relationships with many suppliers throughout China. This enables us to alleviate concerns of poor communication (we are a bilingual and bicultural organization) and eliminate the risk of jeopardizing your intellectual property in China.

We hope that you see the China Business Development Tour as an opportunity to expand your own business opportunities and enhance your knowledge and experience with the Chinese culture.

Best Regards,

Dan Cunningham
James Lee